

Sage Mobile Sales

Close bigger sales and make an impression.



Benefits

- **Increase revenue**—Close bigger deals per field salesperson.
- **Get paid faster**—Process orders and collect payment onsite.
- **Get anytime anywhere access** to customer account and inventory information.
- **Present your entire product portfolio to customers on an iPad** using a smart online catalog and get rid of your printed version.
- **Build a quote while with a customer**, email it, or convert it to an order.
- **Confidently commit to fulfilling orders** with real-time visibility into product availability.
- **Streamline order processing**—Eliminate your error-prone multiple step process required when taking orders offline or on paper and later having to enter them into your ERP.

Doing business successfully in a mobile world

Competition in the manufacturing, distribution, and retail markets is fierce and you need an edge to come out on top. Sage Mobile Sales enables small and midsized companies to leverage mobile devices to increase sales and market share and improve efficiency, profitability, and communications.

Make sales—anywhere, anytime

Sage Mobile Sales is an intuitive, cloud-based iPad app that enables your salespeople to close bigger deals in the field.

- Present the entire product portfolio in a visually stunning and organized manner.
- View inventory in real time and process an order knowing the items are available.

Create a powerful impression

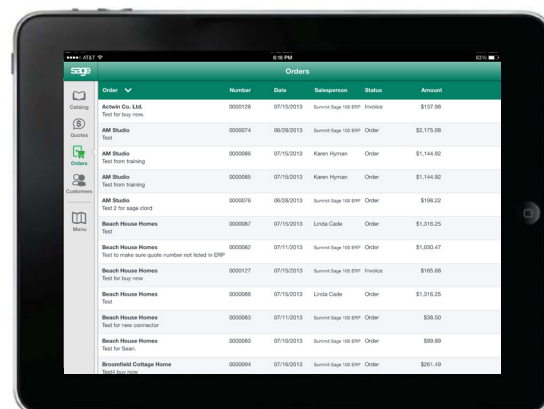
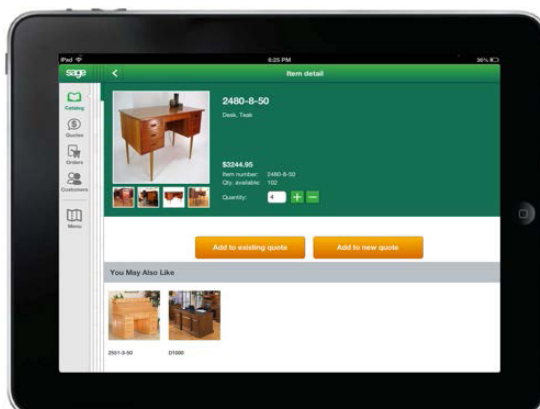
Using innovative technology to provide a superior buying experience creates a strong impression with your customers.

- Field reps can access customer-specific ERP account pricing to generate a quote on the spot.
- Junior salespeople have all the tools and up-to-date information to sell with confidence.

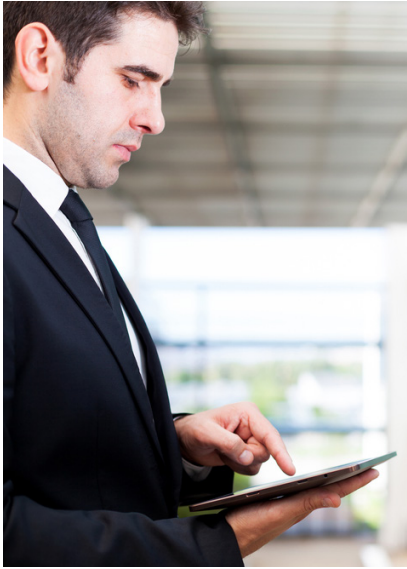
Improve efficiency and cut costs

Sage Mobile Sales connects real time to your Sage ERP system, cutting costs and saving time by decreasing the need for paper order forms and multistep order processing.

- Process quotes and orders, take credit card payments, and collect signatures—all onsite.
- Send quotes and receipts by email while still with the customer.
- Add Sage Billing and Payment to improve your invoicing time and expense, and days sales outstanding (DSO).



Access your full product line with the tip of your finger—upselling and cross-selling has never been easier.



Sage Mobile Sales Features and functionality

Cloud-based mobile iPad app

- Real-time link to your Sage ERP system through the Sage Data Cloud.
- Current account information and online catalog is accessible in the field.
- Generate quotes and orders and send receipts and invoices anytime, anywhere.

Smart online catalog

- Present your entire product line to your customer in a visually stunning manner—eliminates the need for a printed version.
- Use one main photo and up to four additional photos to present an item.
- Display associated items and accessories alongside main items for cross-sell opportunities.
- Organize items by product line or a customized grouping with up to five subcategories.

Customer information

- View sales order numbers and amounts.
- Easily drill down into order and quote information.

Sales quotes and orders

- Sales reps can build a quote while with a customer, email it, or convert it to an order.
- Previous purchases are easily accessible for quick reorders.
- Review quote and order dates, total amounts, expiration date, and order status.

Inventory item price and availability

- Item and pricing information is synched with your Sage ERP system via the Sage Data Cloud.
- Pricing and item description changes update on sales reps' iPads in real time.

Credit card processing and e-invoicing

- Sales reps can process orders on account, take credit card payments, and collect signatures on their iPad from the field.
- Order and payment information is transmitted through the secure Sage Data Cloud into your Sage ERP system.
- Add the Sage Billing and Payment service to send e-invoices.
- Get paid faster with the Sage Billing and Payment click-to-pay feature.

Monthly subscription

- Sage Mobile Sales is available through an affordable monthly subscription fee.
- Contact your Sage representative today.

For more info, visit:
SageMobileApps.com
or contact us at
866-996-7243

CPA Technology
How does your software measure up?