



# Sage 100 ERP

## Sales Tax by Avalara\*

### Count on Sage 100 ERP Sales Tax

Dealing with sales tax doesn't have to be time-consuming and error-prone: Automate sales tax processes with Sage 100 ERP (formerly Sage ERP MAS 90 and 200) Sales Tax.

### Your Challenge

For companies doing business in a myriad of jurisdictions, sales tax compliance is a complex nightmare. For protection against the consequences of noncompliance, large corporations with IT and tax departments deploy expensive, complex software systems.

The alternative—manually researching and maintaining rates—is the worst-case scenario in terms of audit risk. But what happens when your business can't afford or staff for such IT-intense enterprise software systems?

### Your Solution

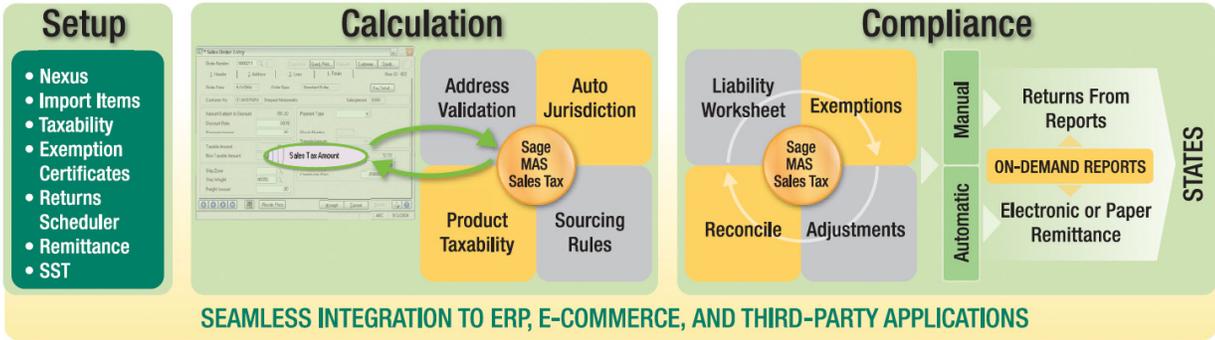
Sage makes automation for any business simple with Sage 100 ERP Sales Tax: A hosted, web-service-based solution that automatically performs address validation, sales tax jurisdiction research, and rate calculation—all on the fly within your accounting application, with no change to your existing workflow. Fully detailed reports are always at your fingertips, and returns are automatically prepopulated and generated. It's easy: Sage 100 ERP Sales Tax takes just minutes to download and install. Set up nexus and taxability, and begin accessing this professionally maintained tax engine over a secure Internet connection to apply address, jurisdiction, and rate information to every transaction—within the same order-entry or customer setup screen you've always used.

### The Bottom Line

With Sage 100 ERP Sales Tax, you get the big business protection of sales tax automation without breaking your budget, straining your internal resources, or compromising on functionality. With the peace of mind of sales tax compliance—and the cost benefits of dramatically streamlined order-entry and remittance processes—Sage 100 ERP Sales Tax could be the best technology investment your business makes this year.

### BENEFITS

- Protect yourself from the risk of an audit
- Automate sales tax calculation, product taxability rules, reporting, and returns
- Experience seamless integration with your Sage 100 ERP solution
- Eliminate the need to research and maintain sales tax codes or schedules
- Set best practices in sales tax compliance
- Use one tax schedule for all customers
- Get back to focusing on revenue-generating activities!



\*This module is compatible with Sage 100 Standard, Advanced, and Premium ERP.



Small Investment. Big Return. Peace of Mind.

Enterprise-class capabilities at a price any business can afford.

**Comprehensive, accurate calculation**

A correct sales tax calculation starts with identification of all applicable taxing jurisdictions to a street address. For every calculation, Sage 100 ERP Sales Tax performs address verification and then locates the exact street address within a jurisdiction using a geocoding mapping system. The calculation is made, referring to preset user configurations including nexus, tax jurisdictional issues, exception processing, product taxability rules, sourcing rules, split rates, and maximum tax. All of this happens transparently in the background, automatically updating your accounting application.

**Automated reporting and returns generation**

Easily accessible user interface and reporting platform provides detailed, summary, and exception reports to exceed statutory tax return requirements. Views and drill-downs encompass customer/invoice, product, reason for exemptions, jurisdictional information, and a detailed breakout of rates and taxes by jurisdiction. An incorporated returns platform provides sophisticated selection of required forms, prepopulation of tax data for a specified filing period, and intelligent calculations within the form. A revision approval process is included, permitting Sage 100 ERP Sales Tax to maintain records of adjustments.

**Edition**

Compatible with Sage 100 Standard, Advanced, and Premium ERP

**Features**

**On-Demand Service**

Experience always-on, real-time access with no maintenance and no upgrade fees. You get scalable printing, unlimited user licenses, and a professionally managed repository for addresses and taxes. Never worry about needing to dedicate an IT resource for implementation.

**Seamless Integration With Sage 100 ERP**

Integrate this system easily and seamlessly with your Sage 100 ERP solution, with no risk to your data integrity or your accounting system. This noninvasive integration is transparent to the end-user, experiencing no changes to the internal process of the ERP. Integration includes: customer file, vendor file, inventory file, line item detail, and more.

**AutoAddress+**

Decrease data entry time and reduce shipping rates with the best source of address data in the country. The AutoAddress+ coding accuracy support system corrects, standardizes, and validates—with a millisecond response time. No update process is required.

**AutoJurisdiction**

Never research or maintain a tax rate or tax schedule again. Never make a rate decision again. Never make a mistake. AutoJurisdiction works to return correct jurisdiction and rate for each transaction. Automatically receive rate research and validation on every line item of every transaction. Collect correct amounts and eliminate the need for manual selecting/assigning.

**Statutory Requirements—Sales Tax**

Reduce audit risk and ensure that you are charging the correct amounts. Get coverage of over 12,000 jurisdictions in North America, with consideration to all sourcing rules in every line item. Automatically calculate taxability based on point of origin, point of acceptance, exceptions, exemptions, and more. Get best practices in sales tax compliance and never make a mistake.

**Reporting**

Access all data securely online with ease and get best practices in sales tax compliance. Consolidate data on multiple companies, export in standard data format, and reduce audit risk. Get a monthly remittance report in minutes and access line item details, taxable/nontaxable items, reason codes, and location codes. Revenue and cost account reconciliation has never been this easy.

**Returns**

Automate the entire returns process and collect sales tax information from various internal and external sources. Your tax data is automatically populated onto the form, from information supplied by your accounting application. Decrease errors while reducing data entry time.

