



SAGE MASTER BUILDER

Home Builders

Sage Master Builder takes care of the details—and lets you concentrate on your home building business.

Custom homes, spec houses, subdivisions: no matter what type of residential construction project you undertake, you're in for hours of calculations and record keeping—and that's even before the client starts asking for changes. Why not streamline the process?

Sage Master Builder gives you a set of powerful, integrated features that take on the business details of construction—from the takeoff to the bid or sales price, from scheduling to managing punch lists. The software's Home Building setup includes a chart of accounts, cost codes, and an estimating database—more than 19,000 parts and materials—that help you move quickly through the estimating process. The Change Orders and Subcontracts features alone may be worth the price of the software. Just enter a change once and it flows through and updates all related subcontracts.

Take Command of Your Business Like Never Before

Sage Master Builder puts you in command by organizing your business processes into four easy steps—estimating, production, accounting, and analysis—that streamline and integrate construction management workflow. Its assembly-based estimating features, construction-compliant accounting engine, rich production resources, and leading-edge analysis tools can help you:

- Win more profitable bids.
- Finish jobs faster and minimize risks.
- Better manage your money and collect it more quickly.
- Make each new job more profitable than the last.

The Best Power Tool You Can Buy

Designed exclusively for construction, Sage Master Builder combines industry best practices with trade-specific functions in a single, all-inclusive integrated system. For efficiency and accuracy, you enter information only once. Plus, you can configure Sage Master Builder for the way you work and extend your solution with add-on modules and custom applications to meet your unique requirements.

Uncompromising Service Helps You Succeed

Sage Master Builder is delivered with uncompromising service before, during, and after your purchase—to help you get up and running quickly and grow your business profitably. You'll benefit from easy access to:

- Online classes
- Live online seminars
- Excellent technical support
- Customer Knowledgebase
- Product updates, including tax tables, provided with our Product and Support Program

- Our nationwide network of local Business Partners, offering onsite implementation, data conversion, product training, and business consulting services.

Estimating

- **Estimating*** Create fast, accurate plan takeoffs with one of the easiest-to-use, assembly-based estimating systems available. You get complete information—with full material, labor, equipment, and subcontract details—for every part of a project.
- **Proposals** Automatically export your takeoff or budget; then use the built-in custom document formats to produce a professional and complete proposal.
- **Client Tracking** Manage sales leads from first contact to signed contract. Assign salespersons, keep notes, and use the lead source list and client reports to track the effectiveness of advertising and other promotions.

Production

- **Budgets** Verify job costs as you enter them. Budget integrates with Work in Progress, bonding, job status, and several reports that facilitate cost comparisons.
- **Job Cost** Post current job costs from General Ledger, Accounts Payable, Accounts Receivable, Payroll, Equipment, Service Receivables/Inventory*, and a stand-alone Job Cost entry window. Use the built-in reports or create your own.

- **Scheduling** Allocate resources and schedule updates quickly and efficiently with the Scheduling feature's easy-to-use Critical Path Management (CPM) tool.
- **Purchase Orders** Generate purchase orders from your completed estimates. Get the right materials to the right job at the right time thanks to integration with Scheduling. Simplify accounts payable and avoid overpayments.
- **Subcontracts** Manage your interaction with every subcontractor—retention, approved and open change orders, expired workers' compensation, and liability insurance—from start to finish. Avoid overpaying subcontracts.
- **Change Orders** Update your contract, budget, and subcontracts in just one step. Because you can approve each part of the change independently, you can still negotiate subcontracts after approval of the prime contract.
- **Document Control** Don't lose track of important documents. Gain easy access to correspondence and accurate project plans, hot lists, punch-list items, and daily field reports.

Accounting

- **General Ledger** The backbone of the accounting system, the General Ledger draws information from Accounts Receivable, Accounts Payable, Payroll, Service Receivables/Inventory*, and all other accounting functions.
- **Accounts Receivable** Utilize as a marketing, sales contact, and document management tool, as well as for managing receivable accounts.
- **Billing: Progress Billing** Calculate percentage-of-completion line item billing and print on the AIA G702 and G703 formats—or create

your own customized billing.

- **Billing: Time and Materials** Use accrued job costs for a project as the basis for billing. Meet unique time and materials billing requirements with flexible markups—a must for contractors who perform time and materials work.
- **Accounts Payable** Enter a purchase order number to complete your entire invoice entry in one step. Compare invoices to purchase orders, preventing over-pricing or over-delivery. Fully integrates with Purchase Orders, Subcontracts, Job Cost, and Service Receivables/Inventory*.
- **Payroll** Manage payments for prevailing wage, union benefits, qualified benefit plan, and more. All payroll is calculated automatically.
- **Loan Draws** Submit percentage-of-completion loan draw requests to financial institutions—ideal for home builders and speculative builders.

Analysis

- **Financial Review** Easily generate graphs of trends and ratios to identify and analyze your company's finances.
- **Reporting** Choose from more than 1,000 professionally designed reports with easy-to-enter selection criteria, or let Report Writer help you create your own.
- **Job Cost Analysis** Easily research expenses using job costs that are maintained in full detail throughout the entire project. Take

advantage of job costs when reporting labor hours and equipment time.

Choose a Sage Master Builder Solution If Your Business:

- Has to repeatedly enter information into different software programs.
- Needs better job cost reports.
- Has trouble managing subcontracts, especially scheduling, change orders, and charge backs.
- Doesn't know when subcontractors' licenses and workers' compensation certificates expire.
- Needs construction-specific payroll.
- Needs to speed up estimating and proposal processes.
- Pays vendor invoices one at a time instead of by job.
- Needs to set up jobs as W.I.P. (assets) jobs and post invoices that way.
- Needs to track loan draws.
- Needs to forecast cash requirements.

*Add-on Module