

CPA Technology

FALL/WINTER 2011

Beyond the Horizon:

Sage Timberline Office Version 9.8: Fall 2011 Release

Sage is gearing up for Timberline's latest release, Version 9.8, which will feature several enhancements and performance improvements across the board to make the job of running your business easier.

The improvement of speed in starting up applications and tasks in v9.8 will save you hours in a week so you can spend your time more efficiently. Field reporting in Project Management, security improvement, along with Sage Installation Manager enhancements are other features to look forward to in the new release, scheduled for launch early this fall.

Two major challenges of a majority of Timberline office users will be addressed: managing your workforce and credit card payment management. Reduce the time spent managing your employees and avoid costly claims and other employee related liabilities with proper HR documentation. With over 70 customizable forms, you can now easily hire, probate or terminate employees by automatically pre-filling these forms with information from your Timberline Payroll application. Better credit card management capabilities will now benefit businesses using corporate credit cards. You will be able to enter and distribute credit card receipts, reconcile credit card statements and create statement invoices in AP.



Look for more enhancements coming in 2012. Sage is looking to extend credit card management into broader electronic payment processing in Timberline Office. Continued enhancements in Accounting and Property Management, and improvement in business intelligence and forecasting tools are in the works as well.

For more information on Timberline Office v9.8, contact our office at (610) 862-1998 and speak to one of our Certified Timberline consultants.

Latest Happenins' at CPA Technology Staff News



CPA Technology is very pleased to announce that Fred Gaasche has joined the team as our new Sales Director where he will be responsible for the relationship and sales development for the company.

As a Certified Consultant, Fred brings with him over 12 years of experience for sales development in the Enterprise Resource Planning (ERP) software industry having extensive knowledge in Sage ERP systems and third-party products. We welcome you to come and meet him at any of our upcoming breakfast meetings.

For inquiries or to set up a demo, please do not hesitate to contact Fred at (610) 862-1998.

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You Asked. They Listened. ***Introducing Sage MAS 90/200 Version 4.5***

Sage MAS 90/200 version 4.5, scheduled to be released soon in Q4 2011, features fourteen new customer-requested enhancements (across Payroll, Accounts Receivable, and Sales Order). Sage MAS 90/200 customers upgrading to 4.5 will be eligible to receive a FREE SageCRM user License and a FREE SageCRM Service License with installed base customers having the option to move to Sage MAS 200 SQL with the release of v4.5.

So why should you upgrade? Listed below are the new features and functionalities that version 4.5 has to offer:

- National Accounts Management
- Additional Payroll Deduction Calculation Methods
- Deduction Recalculation in Payroll Entry
- Deduction Calculation Based on Earnings Type
- Payroll Data Entry Importing
- Enhanced Benefit Accrual
- Automatically Create Purchase Orders from Sales Orders
- Price Level By Customer and Product Line
- Pricing Flexibility for Total Item Quantities
- Item Pricing By Total Quantity
- Distribute By Lot and Serial Number
- Maintain Split Commissions by Customer
- Commission Rate Table by Salesperson, Customer & Item
- Enhanced Sale Order Integration with Job Cost

Sage ERP MAS Intelligence will be enhanced in v4.5 as well, to include Reporting Tree capabilities, additional sample reports, and compatibility with the Sage ERP MAS 200 SQL product. FAS Fixed Asset Accounting will also be compatible with Sage MAS 200 SQL Version 4.5.

No need to fret. All (36) enhancements that have been provided through Product Updates for v4.4 will be included in the 4.5 release, as well.

Featured Product Sage Payment Solutions - Credit Card Processing



Did you know studies show that credit card spending is 2.5 times higher than cash spending? Now is the time to open your window of opportunity to increase your sales. Sage introduces Sage Card Processing, the best integrated payment processing solution that fully integrates with your Sage product at a low cost. Having the ability to accept credit and debit card payments allows you to increase your cash flow while reducing costs associated with cash and checks. So what's in it for you?

- Quick merchant account approvals
- Low processing rates
- Secure 24/7 online transaction reporting at NO COST (includes batch, transactional and deposit data plus monthly statements)
- No equipment purchase required
- Risk prevention specialists helping to protect your business
- Payment Card Industry (PCI Compliant)
- Reliable 24/7 free customer service
- An Extensive inventory of Class-A Certified terminals or can reprogram compatible equipment
- Sage Payment Processing is provided for ALL major credit cards

Give Fred at CPA Technology a call at (610) 862-1998 for more information.

YEAR-END TIPS

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PLEASE NOTE:

Do you process your Payroll through Timberline and are on a version earlier than 9.7?

You need to upgrade!

For the 2011 year-end release, Sage Timberline will ONLY be supporting the two most recent versions; 9.7 and 9.8.

YEAR-END PLANNING TIMELINE

October

Upgrade your Timberline Office version to meet 2011 year-end requirements. *(STO Version 9.8 scheduled to be released early Fall)*

Schedule time with your consultant for assistance with year-end processing.

Order your 2011 year-end tax forms*. *(if not using the eFiling feature) - (www.sagecreforms.biz)*

* Ask us about current promotions

November

Review your *2011 Year-End Procedures Guide*. (will be available early November)

December

Install the 2011 year-end update. (available for download in early December)

Participate in Year-End Training (Register for CPA Technology's Year-End training class. Bring your own data to class and leave with your finished product! *(More information to come and date TBD)*)

Read weekly year-end processing tips and tricks provided by Sage. Information is available on CPA Technology's Year-End Resource page (cpatechnology.net/yearend.html) as they become available.

January

Download the payroll tax updates for 2012 after you have installed the 2011 year-end update and run your final payroll for the year.

Read weekly year-end processing tips and tricks provided by Sage.



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CONSULTANTS' COLUMN

Estimating Version 11.1

The Next Generation of Estimating Software

The accuracy of your estimates can make the difference between profit and no profit. Sage Timberline Office Estimating is a completely integrated, single-source estimating solution that automates and streamlines the entire estimating process so you can create tighter and more accurate estimates. Better still, it easily adapts to your changing needs so you can always improve overall operational efficiencies as your business demands evolve. When it comes to the flexibility and power you need to increase speed and accuracy of your bids, only Sage Timberline Office Estimating provides mid-sized contractors, real estate developers, and specialty contractors with the confidence they need to stand behind their numbers.

The long-anticipated SQL Server-based Sage Timberline Estimating (11.1) is now available. Of course, the current version of Sage Timberline Office's Estimating software will continue to be supported. The new Sage Timberline Estimating solution will have an updated and modern user interface as well as some new features not in the current Estimating software. Along with it comes a fresh user interface focused around tasks and workflows for increased productivity and a Pervasive to SQL Server Migration tool.

For Timberline Office Estimating customers on a current support plan, you can choose to continue on your existing Estimating software and receive updates as you do today, or you can opt to migrate to the new Sage Timberline Estimating software (SQL Express) for free. If you decide to migrate but are not on a current support plan, by signing up for a support plan today, you'll be eligible for the free migration to the new Sage Timberline Estimating solution.

If you would like more information on this release, give CPA Technology a call at (610) 862-1998.

Get the most out of Timberline. Sign up for a Training Class today!

CPA

UPCOMING BREAKFAST MEETINGS (8 AM-10 AM)

Wednesday, Oct. 19, 2011
Service Mgmt & Property Mgmt

Thursday, Nov. 17, 2011
What's New in STO v9.8 &
Q&A on All Modules

Tuesday, Dec. 6, 2011
Preparing for Year-End



Too far to travel? You can now join us live, via the web as we host our monthly Timberline Breakfast Meeting. Details will be emailed prior to the meeting upon registration.

For information on event registrations and class listings, view our Event Calendar at www.cpatechnology.net.

We will work around your schedule to determine dates! Dates will be established once we attain enough interest for the listed classes. For more information or if you would like to register for any of these classes, call us at (610) 862-1998 or register online at www.cpatechnology.net.

View our comprehensive class list on our online Events Calendar. (CPE Credits are available)

Estimating Fundamentals

Estimating Extended

Year End Class – Are you prepared for year-end? Would you like to participate in a class that's hands on and interactive?
Bring your own data to class and leave with your finished product!

(Date/Details TBA – Check back on the event calendar at www.cpatechnology.net regularly for updates)

Beginning Crystal Reports

Project Management Document Control

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